

INVESTOR NEWSLETTER | AUG 2018

BIO-GENE TECHNOLOGY LTD



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WELCOME FROM RICHARD JAGGER, CEO

Dear Shareholder,

Welcome to our first investor newsletter since listing on the ASX in November last year. We have undertaken this initiative as a way to keep our investors up to date on the company's latest activities, and share content outside of company announcements and other formal channels.

Our team has had a busy few months continuing to progress the evaluation and development of our two compounds Flavocide™ and Qcide™, while also engaging with industry players at events such as the Australian Grain Storage and Protection Conference which took place in Melbourne during June.

The work we are doing as a company to develop products addressing the worldwide problem of insecticide resistance is important, and it is encouraging to see positive results with our compounds versus a broad range of pests and insects, as well as outcomes showing our technology to be less toxic to beneficial insects such as bees when compared to other commercial products in the market.

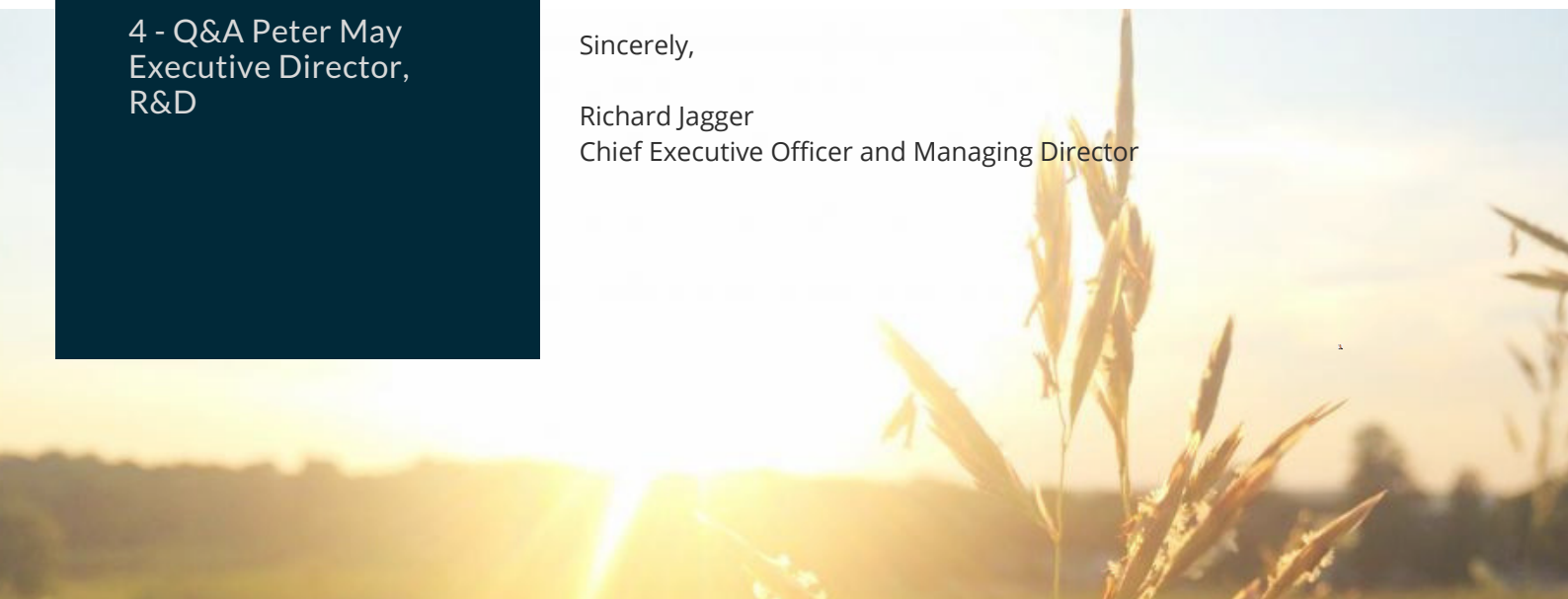
A detailed overview of our activity since listing is available in our Annual Report which was recently lodged and can be [viewed here](#). As mentioned in the report, the results we have generated to date with our compounds have been positive and insightful, and have assisted in opening up dialogue with potential agri-chemical partners across the insecticide industry.

Moving forward, we expect our research and testing programs to evolve in order to reflect both our company's development plans, as well as the needs of potential partners, helping them better explore use of our compounds either alone or in combination with other products.

We appreciate your support as an investor in our company, and look forward to sharing updates on the development of our products over the coming months.

Sincerely,

Richard Jagger
Chief Executive Officer and Managing Director



BIO-GENE PRESENTS AT THE AUSTRALIAN GRAIN STORAGE AND PROTECTION CONFERENCE

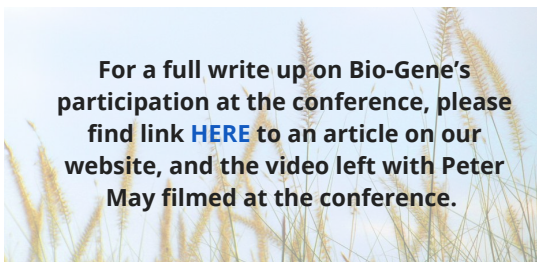
In June, Bio-Gene was pleased to present test results at the Australian Grain Storage and Protection Conference showing Flavocide to be an effective protectant against a range of grain storage pests. These results, which Bio-Gene announced in May, demonstrated the potential of Flavocide to control a wide spectrum of pests when used in combination with other compounds and strategies currently employed by the grain protection industry.



Speaking at the conference was Bio-Gene's Executive Director R&D, Peter May, who contributed to the topic of "Managing Insects and Grain", a section which covered the current status of insect resistance management in Australia, insect infestation trends, as well as insect detections in the supply chain.

"It's a very exciting time for us and we've been welcomed into the sector by a number of players because they're having significant problems with resistance and are looking for new products," Mr. May said. "We're seeking to collaborate with other suppliers to maximise the applications and effectiveness of our technology and had some excellent meetings at the conference with suppliers and members of the industry which could lead to further research and commercial agreements in the future".

For a full write up on Bio-Gene's participation at the conference, please find link [HERE](#) to an article on our website, and the video left with Peter May filmed at the conference.



MEDIA



On May 24, Bio-Gene CEO Richard Jagger sat down with the ABC's Nikolai Beilharz on the Victorian Country Hour radio program to discuss how Bio-Gene is developing solutions to tackle the growing problem of insecticide resistance.

[CLICK HERE](#) to listen to the interview (at 32:23 in recording).

In addition to engaging with industry, Bio-Gene is also focused on raising its profile with media to stimulate interest in the company's technology with potential partners, investors and other stakeholders.

THE AUSTRALIAN

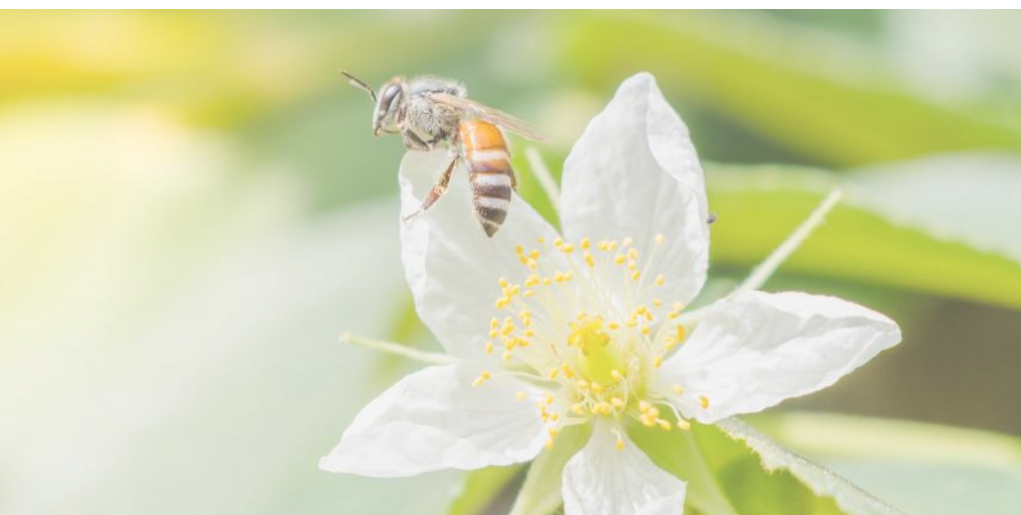
On June 2, The Australian's Sarah Jane Tasker published an article on how Bio-Gene is progressing its technology to tackle insects that are damaging crops and spreading disease, while also engaging potential partners.

[CLICK HERE](#) to read the article.



On May 28, Filip Karinja from ASX investment news site Small Cap covered the Bio-Gene's results of Flavocide versus a range of grain storage pests. In the article, Bio-Gene CEO Richard Jagger discusses the results and talks about how the company is building momentum in developing next generation insecticides.

[CLICK HERE](#) to read the article. A longer audio interview with Richard is also available at the bottom of the page.





Q&A

PETER MAY EXECUTIVE DIRECTOR, R&D

Peter May was appointed as the Executive Director, R&D effective 1 January 2018. Prior to that time Peter was a non-executive director providing consulting services to the Company. Peter brings over 20 years of experience in the Australian and international crop protection market to Bio-Gene with companies Orica and Crop Care Australasia, which is now part of ASX-listed Nufarm. His roles in the industry have included management of pesticide products, export sales and formulation manufacturing operations.

We recently sat down with Peter to discuss his background, results achieved by Bio-Gene to date, plus the landscape of potential commercial partners and what they are looking for when it comes to adopting new products and technologies

How did you get interested in studying crop protection?

I have always had an interest in natural products and their potential applications in agriculture as well as in consumer markets, so crop protection was a great fit. New technology excites me, particularly its application in the development and delivery of new products which improve outcomes for human beings and their broader environment.

“ We always
have the commercial
endpoint in mind.

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What led you to your current role with Bio-Gene?

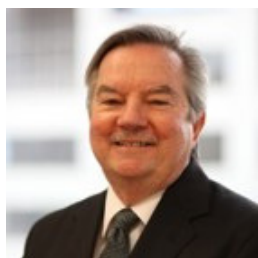
I was CEO of BioProspect, an ASX-listed biotech, from which Bio-Gene acquired the rights for Qcide technology. After leaving BioProspect, I was engaged by Bio-Gene for a time as a consultant to assist in development programs that included the synthesis and initial market development of Flavocide. I was asked to join the board of Bio-Gene in 2015, which ultimately led to my current position.

Since joining Bio-Gene what results you are most proud of?

I'm proud of the success we have had in broadening our IP platform through the generation of data to support new patents. Data from our studies has also been beneficial for developing novel knowhow around the manufacturing of our compounds, and we have also done some great work in extending the scope of scientific research collaborations with world-renowned organisations such as CSIRO and various Australian Universities.

The insecticide resistance industry covers not only crop protection, but animal and public health as well – can you talk about what potential industry partners are looking for when it comes to engaging with companies like Bio-Gene who are developing new products?

Bio-Gene's technology has applications in a number of markets, thus presenting potential collaborations in agriculture, animal health, public health and consumer segments. All of these segments are experiencing change, reflecting end-user demand for solutions in controlling pests and diseases, but also in the competitive environment both locally and internationally. Significant mergers and acquisitions have occurred over recent years reflecting the need for critical mass to support research and development in new technologies and an increasingly globalised approach to manufacture and supply.



This has opened up opportunities for small innovative companies like Bio-Gene to focus on areas of technology and research, utilising naturally occurring chemistry, to provide novel solutions to address market needs.

